

# Driving Digital Innovation with Genus & Kinetic Data

#### Key Takeaways:

- > Strategic Partnership for Digital Transformation
- > Expertise and Proven Track Record
- > Collaborative and Customer-Centric Approach
- > Comprehensive Services

#### **About Genus Technologies**

Genus Technologies is a systems integrator with over 25 years of experience in solving complex digital transformation challenges. Genus has a proven track record of delivering successful projects in digital experience, process transformation, content services, intelligent document automation, and digital asset management for leading organizations across industries including finance, insurance, healthcare, manufacturing, logistics, and government.

To learn more, reach out to sales@genustechnologies.com

# The Genus + Kinetic Data Partnership

Genus Technologies and Kinetic Data have forged a strategic partnership to deliver transformative digital experiences. In 2024, Genus became the first partner in North America to enter the Kinetic Partner ecosystem which led to certification of our engineering team on the platform.

This collaboration is a natural evolution for Genus. Kinetic Data's vision to empower organizations to connect, automate, and extend their digital ecosystems with agility, creativity, and innovation – perfectly aligns with Genus' core mission of digital transformation.

Traditional solutions often confine users to rigid, inflexible experiences, leading to escalating customization costs and vendor lock-in. The Kinetic platform empowers organizations to create modern, user-centric experiences while maintaining agility and control. Because of this, Genus is witnessing a surge in customer demand for the Kinetic Data Platform.

Leveraging our deep expertise in data integration, application development, scripting, and UX/UI design, Genus can rapidly configure, deploy and manage Kinetic solutions that deliver exceptional value to our clients.

Furthermore, a strong cultural synergy underpins this partnership. Both Genus and Kinetic Data prioritize innovation, foster collaborative relationships, and are unwavering in our commitment to exceeding customer expectations.

# A Proven Track Record of Success

Genus Technologies boasts a distinguished history of delivering exceptional content management and workflow automation solutions.

#### **Delivering Value Across Key Areas**

- Seamless Integrations: Genus integrates the Kinetic Platform with existing business applications and data sources, optimizing workflows and enhancing operational efficiency.
- Immersive Digital Experiences: The Genus team crafts captivating and user-centric digital experiences that engage audiences and drive meaningful interactions.
- Streamlined Process Orchestration: Genus helps streamline content workflows, automate tasks, and optimize processes to maximize efficiency and productivity.

# A Proven Track Record of Success (cont.)

#### **Embracing Agility and Adaptability**

Genus recognizes the dynamic nature of the digital landscape with solutions that take advantage of the Kinetic Platform. As a result, the solutions are designed to be agile and scalable, readily adapting to your evolving business needs and market demands.

#### **Fostering Collaborative Partnerships**

The Genus team firmly believes in the power of open communication and collaborative partnerships. Throughout the project lifecycle, Genus maintains close collaboration with you, ensuring your automation strategy aligns with your business objectives and delivers measurable results.

# Genus Project Delivery Approach

#### A Consultative and Collaborative Partnership

Genus prioritizes a consultative approach, working closely with you to understand your unique business challenges and objectives. Through in-depth discussions and collaborative workshops, we gain a deep understanding of your specific needs and requirements. This collaborative process ensures that our solutions are precisely tailored to your unique circumstances.

### A Team of Experts

The Genus team is comprised of highly skilled and experienced professionals who are passionate about delivering exceptional results. As part of our successful implementation team, Genus leverages the expertise of our customers as subject matter experts and our valued partners at Kinetic for their deep understanding of the platform.

#### Leveraging Proven Experience

With over 25 years of experience in building data-driven and content-centric solutions, Genus has a proven track record of success. The Genus expertise spans data capture and transformation, workflow automation, and creating flexible and user-friendly digital experiences. The Genus team possesses an in-depth understanding of the Kinetic platform's capabilities, enabling us to design and implement solutions that perfectly align with your unique requirements.

#### **Flexible Engagement Models**

Genus offers a range of engagement models to suit your specific project scope and budget. Whether you require full-service support or specialized expertise in a particular area, the Genus team of Kinetic experts are committed to providing the support you need to achieve your goals. The responsive team seamlessly integrates with your project team, ensuring a smooth and efficient collaborative experience.

GenusTechnologies.com

# KINETICDATA

#### About Kinetic Data

Kinetic Data is a team of innovators and digital architects who believe that technology should adapt to users - not the other way around. For the past five years, they have been leaders in the Digital Experience Platform (DXP) category, helping organizations to create digital experiences that integrate seamlessly with their existing systems while enabling unrestricted innovation.